

# Score Card

<b>Account Relationship</b>	<b>Point Value</b>
Regular Shares	25
Checking	25
Christmas Club	25
Vacation Club	25
Certificate Products Present	25
IRA Share and Certificate Products Present	25
Total Saving Balances of \$100-\$1,999	25
Total Loan Balances of \$0-\$4,999	25
ATM card - Active	25
Loan Payments via AFT – Active	25
Total Saving Balances of \$2,000-\$9,999	50
Total Loan Balances of \$5,000-\$19,999	50
Debit card	50
Audio Response – Active	50
PC Banking – Active	50
E-Statements – Enrolled	50
Bill Payment/Presentment – Enrolled	50
Total Saving Balances of \$10,000+	75
Total Balances of \$20,000+	75
Any other Loans	75
Credit Card	75
Payroll Deposits of at least \$300 per month	75
ACH Deposits of at least \$300 per month	75
Accounts with Home Equity Loans	100
Savings Product with a Negative Balance	-200
Checking Product with a Negative Balance	-200
Loan Product at a Delinquent 30 Days or More	-200



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